

# THE NORTH CAROLINA 100: TOP PRIVATE COMPANIES

COMPILED BY GRANT THORNTON LLP

'15 rank	'14 rank	Company	Headquarters	CEO	Employees	Business
<b>\$750 MILLION OR MORE IN REVENUE</b> (latest fiscal year)						
<b>1</b>	–	American Tire Distributors Inc.	Huntersville	William E. Berry	4,700	Wholesale tire distributor
<b>2</b>	<b>2</b>	SAS Institute Inc.	Cary	James Goodnight	13,771	Software developer
<b>3</b>	<b>4</b>	New NGC Inc. <sup>1</sup>	Charlotte	Thomas C. Nelson	2,100	Manufacturer of wallboard products
<b>4</b>	<b>3</b>	Remington Outdoor Company Inc.	Madison	Jim Marcotuli	3,200	Manufacturer of firearms, ammunition and related products
<b>5</b>	<b>5</b>	LORD Corp.	Cary	Ed Auslander	3,176	Manufacturer of adhesives, coatings and motion controls
<b>6</b>	<b>7</b>	Transportation Insight LLC	Hickory	Chris Baltz	240	Logistics consultant
<b>\$749 MILLION TO \$500 MILLION</b>						
<b>7</b>	<b>9</b>	AmWINS Group Inc.	Charlotte	Steve DeCarlo	3,294	Wholesale insurance distributor
<b>8</b>	<b>12</b>	Sampson-Bladen Oil Co.	Clinton	Haddon M. Clark III	621	Wholesaler, retailer and transporter of petroleum products
<b>9</b>	<b>14</b>	Waste Industries USA Inc.	Raleigh	Lonnie C. Poole III	2,200	Provider of waste-collection and recycling services
<b>10</b>	<b>35</b>	Carolina Tractor & Equipment Co.	Charlotte	Ed Weisiger Jr.	1,141	Distributor of construction and industrial equipment
<b>11</b>	<b>13</b>	Renfro Corp.	Mount Airy	Bud Kilby	5,000	Sock maker
<b>12</b>	<b>15</b>	S&D Coffee Inc.	Concord	Ron Hinson	1,116	Manufacturer of coffee and tea
<b>13</b>	<b>17</b>	Southco Distributing Co.	Goldsboro	Sherwin Herring	235	Convenience-store supplier
<b>14</b>	<b>19</b>	Kimley-Horn and Associates Inc.	Cary	John Atz	2,084	Provider of engineering and land-planning services
<b>15</b>	<b>24</b>	Barnhill Contracting Co.	Rocky Mount	Robert E. Barnhill Jr.	1,000	General contractor
<b>16</b>	<b>18</b>	Concord Hospitality Enterprises Co.	Raleigh	Mark G. Laport	4,358	Hotel management and development
<b>\$499 MILLION TO \$300 MILLION</b>						
<b>17</b>	<b>73</b>	Crescent Communities LLC	Charlotte	Todd Mansfield	161	Real-estate developer
<b>18</b>	–	Pate Dawson Co.	Goldsboro	Mac Sullivan	540	Food service distributor
<b>19</b>	<b>16</b>	Golden Corral Corp.	Raleigh	Lance Trenary	2,660	Restaurants
<b>20</b>	<b>26</b>	Gregory Poole Equipment Co.	Raleigh	J. Gregory Poole III	875	Dealer of construction and other equipment
<b>21</b>	<b>20</b>	SteelFab Inc.	Charlotte	Ronald G. Sherrill	910	Steel fabricator
<b>22</b>	<b>22</b>	Atlantic Corporation of Wilmington	Wilmington	Russell M. Carter	880	Distributor of industrial packaging materials; paper converter
<b>23</b>	<b>23</b>	Pharr Yarns LLC	McAdenville	William P. Carstarphen	1,625	Yarn manufacturer
<b>24</b>	<b>51</b>	Strata Solar LLC	Chapel Hill	Markus Wilhelm	300	Provider of solar-energy services
<b>25</b>	<b>28</b>	Market America Worldwide Inc.	Greensboro	James Ridinger	774	Product brokerage and Internet marketer
<b>26</b>	<b>25</b>	Harvey Enterprises Inc.	Kinston	John McNairy	943	Distributor of farm equipment and petroleum products
<b>27</b>	<b>30</b>	Global Knowledge Training LLC	Cary	Brian Branson	1,336	Information-technology and business-skills trainer
<b>28</b>	<b>32</b>	Captive-Aire Systems Inc.	Raleigh	Robert L. Luddy	910	Manufacturer of kitchen-ventilation equipment
<b>29</b>	<b>50</b>	James R. Vannoy & Sons Construction Co.	Jefferson	William E. Vannoy	258	General contractor
<b>30</b>	<b>29</b>	Warren Oil Co.	Dunn	W. I. Warren	447	Manufacturer of petroleum products
<b>31</b>	<b>33</b>	Clancy & Theys Construction Co.	Raleigh	Tim Clancy	320	General contractor

<sup>1</sup> does business as National Gypsum Co.

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<b>\$299 MILLION TO \$150 MILLION</b>						
<b>32</b>	<b>45</b>	XOOM Energy LLC	Huntersville	Tom Ulry	138	Independent electricity and natural-gas provider
<b>33</b>	<b>34</b>	Snider Tire Inc. <sup>2</sup>	Greensboro	John K. Snider	900	Tire manufacturer and service provider
<b>34</b>	<b>21</b>	Rodgers Builders Inc.	Charlotte	Patricia A. Rodgers	237	General contractor
<b>35</b>	<b>64</b>	Samet Corporation	Greensboro	Arthur Samet	147	General contractor and developer
<b>36</b>	<b>37</b>	Apple Gold Inc.	Raleigh	Michael D. Olander	6,500	Applebee's restaurant franchisee
<b>37</b>	<b>43</b>	Cummins Atlantic LLC	Charlotte	Michael F. Grace	454	Distributor of diesel engines and generators
<b>38</b>	<b>40</b>	Epes Carriers Inc.	Greensboro	Al Bodford	1,445	Freight hauler
<b>39</b>	<b>41</b>	Salem Holding Co.	Winston Salem	Thomas L. Teague	1,189	Provider of transportation and truck-leasing services
<b>40</b>	<b>52</b>	Eastwood Construction LLC	Charlotte	Joe Stewart	174	Homebuilder
<b>41</b>	<b>56</b>	Sports Endeavors Inc.	Hillsborough	Mike Moylan	750	Catalog and Internet retailer of sporting goods
<b>42</b>	<b>59</b>	Bandwidth.com Inc. <sup>3</sup>	Raleigh	David Morken	400	Provider of Internet, phone and data services
<b>43</b>	<b>47</b>	Tencarva Machinery Co.	Greensboro	Ed Pearce	360	Distributor of liquid- and air-handling equipment
<b>44</b>	<b>48</b>	Young's Truck Center Inc. <sup>4</sup>	Charlotte	Terry Young	212	Retail truck dealership
<b>45</b>	<b>60</b>	Baker Roofing Co.	Raleigh	Woody Baldwin	1,144	Roofing contractor
<b>46</b>	<b>54</b>	Blythe Development Co.	Charlotte	L. Jack Blythe	825	General contractor
<b>47</b>	<b>49</b>	Colony Tire Corp.	Edenton	Charles A. Creighton	490	Tire retailer, servicer and distributor
<b>48</b>	<b>42</b>	Crowder Construction Co.	Charlotte	Otis Crowder	781	General contractor
<b>49</b>	<b>44</b>	JF Acquisition LLC <sup>5</sup>	Raleigh	Jim Bolch	408	Energy infrastructure installer and service provider
<b>50</b>	<b>57</b>	Carolina Handling LLC	Charlotte	David Reder	487	Distributor of material-handling equipment
<b>51</b>	<b>67</b>	Precision Walls Inc.	Cary	Brian Allen	1,000	Building contractor
<b>52</b>	<b>46</b>	Carolina Wholesale Group Inc.	Charlotte	Larry Huneycutt	185	Distributor of office supplies
<b>53</b>	–	SnapAV	Charlotte	John Heyman	190	Distributor of audio-visual and information-technology products
<b>54</b>	<b>62</b>	Peak 10 Inc.	Charlotte	David Jones	385	Data-center operator
<b>55</b>	<b>65</b>	Camco Manufacturing Inc.	Greensboro	Donald R. Caine	327	Manufacturer of automotive accessories and hardware
<b>\$149 MILLION TO \$75 MILLION</b>						
<b>56</b>	<b>87</b>	FLS Energy Inc.	Asheville	Dale Freudenberger	49	Provider of solar-energy services
<b>57</b>	<b>96</b>	Arca.Tech Systems LLC <sup>6</sup>	Mebane	Mort O'Sullivan	457	Electronic-payment systems provider
<b>58</b>	–	Professional Builders Supply LLC	Morrisville	Van Isley	176	Distributor of building materials
<b>59</b>	<b>66</b>	BestCo Inc.	Mooresville	Richard Zulman	390	Manufacturer of nutritional supplements
<b>60</b>	–	ettain group Inc.	Charlotte	Jeff Harris	841	Information-technology staffing agency
<b>61</b>	<b>69</b>	Electrical Equipment Co.	Raleigh	T. Jackson Lawson	272	Distributor of electrical equipment
<b>62</b>	<b>63</b>	T. A. Loving Co.	Goldsboro	Samuel P. Hunter	250	General contractor
<b>63</b>	–	Headway Workforce Solutions Inc.	Raleigh	Jean-Pierre Sakey	180	Staffing agency
<b>64</b>	<b>75</b>	Morrisette Paper Co.	Browns Summit	Bill Morrisette Jr.	198	Paper, packaging and janitorial supplies distributor
<b>65</b>	<b>71</b>	Oliver Oil Co.	Lumberton	Christopher L. Oliver	88	Convenience stores; distributor of petroleum products

<sup>2</sup> does business as Snider Fleet Solutions <sup>3</sup> does business as Bandwidth.com and Republic Wireless <sup>4</sup> does business as Advantage Truck Center <sup>5</sup> does business as Jones & Frank <sup>6</sup> does business as ARCA

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66	82	Epes Logistics Services Inc.	Greensboro	Jason Bodford	126	Logistics consultant
67	83	MegaCorp Logistics LLC	Wilmington	Denise Legg	130	Logistics consultant
68	78	Broad River Furniture Inc.	Charlotte	Charles J. Malouf	500	Licensee of Ashley Furniture
69	74	Best Logistics Group Inc.	Kernersville	Dave Reich Jr.	396	Transportation services and management
70	–	Union Corrugating Co.	Fayetteville	Keith Medick	na	Metal roofing materials and supplies
71	81	STI Holdings Inc. <sup>7</sup>	Charlotte	Wayne B. Smith Jr.	235	Distributor of landscaping equipment
72	79	Carotek Inc.	Matthews	Deryl Bell	155	Distributor of industrial equipment
73	91	Wayne Brothers Inc.	Davidson	Keith Wayne	378	Provider of concrete and site-work construction services
74	77	Parata Systems LLC	Durham	DJ Dougherty	275	Provider of drug-dispensing technology for pharmacies
75	89	McGee Brothers Co.	Monroe	Sam McGee	560	Masonry subcontractor
76	94	Medallion Transport & Logistics LLC	Mooreville	Gary Weilheimer	45	Transportation and logistics manager
77	85	Edifice Inc.	Charlotte	Eric Laster	54	General contractor
78	90	DuBose Strapping Inc.	Clinton	Charles H. DuBose Jr.	204	Manufacturer and distributor of steel-banding material
79	84	Mid-State Petroleum Holding Inc.	High Point	Anthony L. Perez	27	Convenience stores; distributor of petroleum products
80	–	Hissho Sushi	Charlotte	Philip Maung	295	Sushi bars and kiosks

### \$74 MILLION and under

81	93	Pine Hall Brick Co.	Winston-Salem	W. Fletcher Steele	316	Brick manufacturer
82	95	Myers & Chapman Inc.	Charlotte	Bob Webb	49	General contractor
83	86	Measurement Inc.	Durham	Henry H. Scherich	385	Education-testing contractor
84	–	TrialCard Inc.	Cary	Mark Bouck	252	Pharmaceutical marketing services
85	97	Raleigh Recycling NC Scrap Metal LLC	Raleigh	Greg Brown	60	Scrap metal recycler
86	–	State Utility Contractors Inc.	Monroe	Bill F. Norwood	165	Utility contractor
87	–	Bulk TV & Internet	Raleigh	David O'Connell	137	Provider of DirectTV and Internet services
88	92	Alliance of Professionals & Consultants Inc.	Raleigh	Roy Roberts	657	Professional- and staffing-services company
89	–	Global Value Commerce Inc.	Raleigh	Edward Byman	150	E-commerce retailer of golf products
90	100	Systel Business Equipment Co.	Fayetteville	Keith Allison	257	Independent electronics dealer and service provider
91	–	APEX Analytix LLC	Greensboro	Steve Yurko	283	Software and audit services
92	–	Allen Industries Inc.	Greensboro	Thomas Allen	281	Manufacturer of outdoor signs and awnings
93	–	Hickory Construction Co.	Hickory	C. Mark Baucom	40	General contractor
94	–	AvidXchange Inc.	Charlotte	Michael Praeger	210	Accounts-payable software
95	–	DuBose National Energy Services Inc.	Clinton	Carl M. Rogers	109	Supplier of metal products for the nuclear industry
96	–	Carolinas Construction Solutions LLC <sup>8</sup>	Charlotte	Matt Telmanik	24	Construction staffing firm
97	–	Technology Partners Inc. <sup>9</sup>	Charlotte	Sam Khashman	80	Billing-automation software for the medical industry
98	80	DuBose Steel Inc. of North Carolina	Roseboro	Thomas L. Harrington	200	Steel distributor
99	–	Jackrabbit Technologies Inc.	Huntersville	Mark S. Mahoney	40	Gymnastics class-management software
100	–	A+ Tree & Crane Services Inc.	Raleigh	Kenneth Ellis	10	Tree-trimming and -removal services

<sup>7</sup> does business as Smith Turf & Irrigation and STI Turf Care Equipment <sup>8</sup> does business as CCS Construction Staffing <sup>9</sup> does business as ImagineSoftware

na=not available